

January 2018

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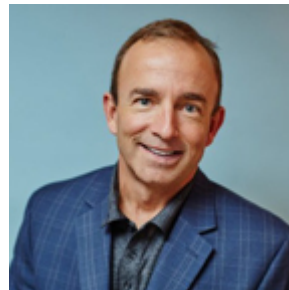
TMC Article:

[MegaPath Leverages Experience to Lead in SD-WAN](#)

TMC recently published the article [MegaPath Leverages Years of Experience to Lead in SD-WAN](#), featuring an interview with Dan Foster, MegaPath President and COO. The article discusses MegaPath's advantages over other SD-WAN providers, what's driving growth, customer pain points, and where the market is heading. If you're not selling MegaPath SD-WAN, be sure to check out the article.

[Read article](#)

Join Us at SD-WAN Expo 2018



MegaPath will be attending this year's SD-WAN EXPO in Fort Lauderdale; Feb 13 - 16, and we hope to see you there. The event is co-located with IT Expo. Dan Foster, President & COO for MegaPath, will be speaking at the event on Feb 14 and MegaPath will also be participating in an SD-WAN panel on Feb 15. Be sure to add the below sessions to your event calendar:

- [Industry Perspective: Navigating the SD-WAN Landscape](#) - 2/14, 2:30-2:55pm
- [Painting the Perfect Network with SD-WAN Panel](#) - 2/15, 1:00-1:55pm

Stop by Booth # 218 and meet our SD-WAN experts to learn more about MegaPath's SD-WAN program including our industry-only 100% uptime guarantee.

Q1 Partner Spiffs and End-User Promotions



Q1 Partner Spiffs:

- Earn 3X on SD-WAN, Security, Voice, UCaaS and WiFi
- Earn 1X on CSA T1 and Ethernet (core-service area)

Q1 End-User Promotions:

- [Free SD-WAN](#)
- [Free VVX 410 Phone Rental](#)
- [\\$19.95 Hosted Voice, No-Contract Required](#)
- [\\$24.95 Unified Communications, Unlimited National, No-Contract Required](#)
- [100% Uptime SLA with MegaPath RED](#)
- Discounted [T1](#) and [Ethernet](#)

*For details, terms & conditions, view the Q1 Promo & Spiff Summaries on our [Partner Catalog](#)

Webinar: Mastering the One-Call Close with Visual Selling

Decision makers are strapped for time and bombarded by vendor pitches. Mastering the art of visual selling can help you close more deals in fewer calls by maximizing the time you have in front of potential customers. Paul Marra, Director of Product Management for MegaPath, will discuss and demonstrate how visual selling with MegaPath One Unified Communications is helping sales close deals faster. This is a webinar you can't afford to miss.

In this 30-minute partner-focused webinar, we'll explore:

- The test-drive effect
- How visually selling with MegaPath One can increase your revenue
- Do's and Don'ts when visually selling



WEBINAR:

Mastering the One-Call Close with Visual Selling

DATE: Thursday, January 25

TIME: 10am PT / 1pm ET

[Register Now](#)

Stay Up to Date on MegaPath News

Here are two ways to stay updated on what's happening at MegaPath:

- [Read the Recent MegaPath Press Releases](#)
 - [Join the MegaPath Partners LinkedIn Group Today](#)
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MegaPath, 6800 Koll Center Parkway, Suite 200, Pleasanton, CA 94566