



March 2018

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## March Partner Webinar

### Migrating from MPLS to SD-WAN: 2 Case Studies

Will SD-WAN completely replace MPLS or will hybrid solutions become the norm? That's the question we heard a lot at SD-WAN Expo last month. In this 30-minute webinar, we'll discuss key learnings from complete replacements performed for a multi-site commercial architecture firm and a nationwide technology company.



**We'll cover topics that come into play, such as:**

- Cloud vs premises-based server implications
- How to prepare your customer for a network forklift
- Setting proper customer expectations
- Benefits and cost savings

**WEBINAR:** Migrating from MPLS to SD-WAN: 2 Case Studies

**DATE:** Thursday, March 15

**TIME:** 10am PT / 1pm ET

[Register Now](#)

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## Join MegaPath at Channel Partners

Heading to Channel Partners? We'd love to connect!

**Schedule a Meeting:**

We currently have meeting times available on April 19th and 20th. Contact your MegaPath Channel Manager or [email us](#) to schedule a meeting.

### Visit our Booth - See our SD-WAN Demo:

Stop by booth 7056 to catch up with us and view SD-WAN in action.

### Need a Free Pass?:

[Click here](#) by March 15th for a Free Expo Only Pass (a \$379 value) and for other discounts.

*Hope to see you in Vegas!*

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## Catch Up with Us at Upcoming Events

We're hosting or attending several upcoming events across the U.S. in the coming months. View our event calendar for opportunities to connect in your area.

[View Calendar](#)

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## Q1 Partner Spiffs and End-User Promotions



### Q1 Partner Spiffs:

- Earn 3X on SD-WAN, Security, Voice, UCaaS and WiFi
- Earn 1X on CSA T1 and Ethernet (core-service area)

### Q1 End-User Promotions:

- [Free SD-WAN](#)
- [Free VVX 410 Phone Rental](#)
- [\\$19.95 Hosted Voice, No-Contract Required](#)
- [\\$24.95 Unified Communications, Unlimited National, No-Contract Required](#)
- [100% Uptime SLA with MegaPath RED](#)
- Discounted [T1](#) and [Ethernet](#)

\*For details, terms & conditions, view the Q1 Promo & Spiff Summaries on our [Partner Catalog](#)

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## Congrats to our 2017 SD-WAN Sales Contest Winner



MegaPath is proud to announce Agiliant Inc., an Intelisys Sales Partner, as the winner of the 2017 SD-WAN Sales Contest. The contest awarded the MegaPath (sub, alliance or referral) partner who had the highest MRC of all new deals including SD-WAN between Q2 and Q4 2017 with a dream trip to Pebble Beach or its \$10K cash value.

The Agiliant team, working with our West Coast Channel Sales Team, closed a 24-site deal that included SD-WAN Enterprise, a mix of Internet Access including Cable and Ethernet, and over 200 seats of Hosted Voice to take the prize. Congratulations Agiliant!

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## MegaPath in the News

### Recent News:

- [MegaPath's Dan Foster selected as 2018 CRN Channel Chief](#)
- [MegaPath Awarded SD-WAN Leadership Award at IT Expo/SD-WAN Expo](#)

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